

Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426

APPLICATION FORM

Please complete all pages of this form in black ink using BLOCK letters. Mark appropriate boxes with a cross like the following X. Start at the left of each answer space and leave a gap between words.

Please ensure this form is fully complete and all required documentation is provided to either your financial adviser or us, so we can process your application.

1.	Inv	esto	r ty	ype
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Are you an existing Perpetu	al investor?					
no						
yes	client number					
If yes, would you like to ope	en a new account or m	nake an additional investm	ent into an existing acc	count?		
new account*						
additional investment	existing account nu	mber		please go to section 2		
Investor type (please selec	t only one investor ty	rpe)				
individual**	joint**	company	superannuation fund	d trust		
partnership	association	government body	other entity	y		
** Individual or joint investors 2. Investment am	ount and payr		ears.			
How much would you like to	o invest? \$					
Source of funds being inve	sted (tick most relev	ant option)	_			
retiremen	nt savings	employment in	come	business activities		
sale	of assets	inheritand	ce/gift	financial investments		
	other					
How will this investment be made? NOTE: Cash is not accepted.						
cheque (initial investments only) make cheque payable to PIML-PWF – [insert name(s) of applicant(s)] debit my/our bank account nominated in section 6 as bank account 1. I/We acknowledge and accept the terms and conditions of direct debit available at www.perpetual.com.au/wholesalefundsupdates						

3. Investor details

Existing investors in the Funds need only complete this section if you wish to change any details provided previously. **A. Individual and joint account holders**

A. Individual and joint account holders Investor 1 (individual account holder)

Investor 2 (joint account holder)

title		title	
Mr Mrs Miss Ms	other	Mr Mrs Miss Ms	other
first name(s)		first name(s)	
last name		last name	
occupation		occupation	
date of birth	gender	date of birth	gender
/ /		, , ,	
	male female		male female
Residency status for tax purpos		Residency status for tax purpos	
Tax residency rules differ by country tax resident of a particular country is		Tax residency rules differ by country tax resident of a particular country is	
on the amount of time a person spen	nds in a country, the location	on the amount of time a person spec	nds in a country, the location
of a person's residence or place of v tax residency can also be as a result		of a person's residence or place of v tax residency can also be as a result	
Please answer BOTH of the follow	, i	Please answer BOTH of the follow	,
questions:		questions:	
1. Are you a tax resident of Austra	lia?	1. Are you a tax resident of Austra	lia?
yes (complete the following details then proceed to question 2 below	•	yes (complete the following details yes	•
tax file number (TFN)		tax file number (TFN)	
	or		or
TFN exemption code		TFN exemption code	
O Are you a tay resident of another	ou countra?	O Are you a tay resident of another	ou country?
2. Are you a tax resident of another	er country:	2. Are you a tax resident of another	a country:
yes (complete the following details) no	yes (complete the following details) no
If 'yes', please list all relevant cou		If 'yes', please list all relevant cou	
identification number (TIN) for each A TIN refers to the number assigned		identification number (TIN) for each A TIN refers to the number assigned	
of administering its tax laws and is the Australia. If a TIN is not provided, play		of administering its tax laws and is the Australia. If a TIN is not provided, play	
reasons specified below (A, B or C)		reasons specified below (A, B or C)	
Country 1		Country 1	
TIN	If no TIN, list reason A, B or C	TIN	If no TIN, list reason A, B or C
Country 2		Country 2	
TIN	If no TIN, list reason A, B or C	TIN	If no TIN, list reason A, B or C
If there are more than two countries, p separate sheet and tick this box.	rovide details on a	If there are more than two countries, p separate sheet and tick this box.	rovide details on a
Reason A: The country of tax residents.	ency does not issue TINs to	Reason A: The country of tax residents.	ency does not issue TINs to
Reason B: I have not been issued v	vith a TIN.	Reason B: I have not been issued v	with a TIN.
Reason C: The country of tax resident TIN to be disclosed.	ency does not require the	Reason C: The country of tax resid TIN to be disclosed.	ency does not require the

3. Investor details (continued)

A. Individual and joint account holders

Investor 1 (individ	ual account holder)	Investor 2 (joint account holder)			
Residential address	ss (mandatory)	Residential addre	ess (mandatory)		
unit number	street number	unit number	street number		
street name		street name			
suburb (if relevant) OR city	suburb (if relevan	tt) OR city		
state	postcode	state	postcode		
country		country			
phone (business h	nours)	phone (business	hours)		
phone (after hours	s)	phone (after hour	rs)		
mobile		mobile			
email address		email address			
By providing this o	mail address, I/we agree that Perpetual may us	o this omail address	e to provide mo/us with information about		
my/our investment	(such as transaction confirmations, statements or Perpetual's products, services and offers. Fro	, reports and other	materials or notifications required by the		
Doctol address (if	different to residential address)	same contact det	taila aa inyaatar 1		
po box	unit number street number	po box	unit number street number		
street name		street name			
suburb (if relevant) OR city	suburb (if relevan	t) OR city		
state	postcode	state	postcode		
country		country			

3. Investor details (continued)

B. All other account holders

company name/corpo	orate trustee						
name of superannuat	ion fund, trust, partne	rship, association, go	vernment bod	ly or co-op	erative		
tax file number			and/or ABN				
principal business act	ivity						
c/-							
po box	unit number	street number					
street name							
suburb (if relevant) OI	R city						
state	postcode	country					
phone (business hour	rs)	mobile			fax		
email address							

By providing this email address, I/we agree that Perpetual may use this email address to provide me/us with information about my/our investment (such as transaction confirmations, statements, reports and other materials or notifications required by the Corporations Act) or Perpetual's products, services and offers. From time to time we may still need to send you mail.

4. Investment allocation

Funds	code code investment investment by or regular minimum direct debit withdraw		withdrawal	or regular (indicate preference vithdrawal with an X)				
			\$25,000 per Fund	minimum \$2,000 per Fund	plan minimum \$100 per Fund	reinvest	Perpetual Cash Management Fund	bank account 1
Fixed income								
Perpetual Wholesale Active Fixed Interest Fund	PER8045AU	PIFHAA	\$	\$	\$			
Perpetual Ethical SRI Credit Fund	PER1744AU	PIESCA	\$	\$	\$			
Perpetual Wholesale Diversified Income Fund	PER0260AU	PIWDIN	\$	\$	\$			
Perpetual Wholesale Dynamic Fixed Income Fund	PER0557AU	PIWDFI	\$	\$	\$			
Perpetual Wholesale High Grade Treasury Fund	PER0562AU	PIYEF2	\$	\$	\$			
Share income								
Perpetual Wholesale Income Share Fund	PTC0002AU	PIPICF	\$	\$	\$			

4. Investment allocation (continued)

Funds	APIR code	short code	initial investment minimum	additional investment by direct debit	investment by or regular		distributions dicate prefere with an X)	
			\$25,000 per Fund	minimum \$2,000 per Fund	plan minimum \$100 per Fund	reinvest	Perpetual Cash Management Fund	bank account 1
Australian shares								
Perpetual Wholesale Australian Share Fund	PER0049AU	PWASF	\$	\$	\$			
Perpetual Wholesale Concentrated Equity Fund	PER0102AU	PWCEF	\$	\$	\$			
Perpetual Wholesale Ethical SRI Fund	PER0116AU	PWSRF	\$	\$	\$			
Perpetual Wholesale Geared Australian Share Fund	PER0071AU	PIWGAF	\$	\$	\$			
Perpetual Wholesale Industrial Share Fund	PER0046AU	PWISF	\$	\$	\$			
Perpetual Wholesale SHARE-PLUS Long-Short Fund	PER0072AU	PIWSPF	*	\$	\$			
Perpetual Wholesale Smaller Companies Fund	PER0048AU	PWSCF	\$	\$	\$			
Global shares								
Perpetual Global Innovation Share Fund	PER1547AU	PIGINA	\$	\$	\$			
Perpetual Wholesale Global Share Fund	PER0733AU	PIGPVA	\$	\$	\$			
Perpetual Wholesale Global Share Fund Hedged	PER0752AU	PIGPHA	\$	\$	\$			
Diversified – conservative								
Perpetual Wholesale Conservative Growth Fund	PER0077AU	PIWCGF	\$	\$	\$			
Diversified - balanced								
Perpetual Wholesale Diversified Growth Fund	PER0114AU	PWDGF	\$	\$	\$			
Perpetual Diversified Real Return Fund – Class W units (standard fee option)	PER0556AU	PIDRRF	\$	\$	\$			
Perpetual Diversified Real Return Fund – Class Z units (performance fee option)	PER6115AU	PIDRRZ	\$	\$	\$			
Diversified – growth								
Perpetual Wholesale Balanced Growth Fund	PER0063AU	PWBGF	\$	\$	\$			
Perpetual Wholesale Split Growth Fund	PER0066AU	PWSGF	\$	\$	\$			
Total			\$	\$	\$			

^{*} As at the date of this PDS, this Fund is closed to new investors (please check our website for any status updates).

5. Features

Existing investors in the Funds need only complete this section if you wish to add any new features or change existing features. Indicate which optional features you would like applied to your account

BPAY for additional investments	yes (default)	no
Savings plan	yes	fortnightly monthly (default) quarterly
Regular withdrawal plan	yes	monthly quarterly half-yearly yearly (default)
Phone withdrawal facility	yes	
Investor Online Account Access	view & transact (default)	view only
Adviser Online Account Access Note: your adviser can access information about your account online	view & transact (default)	view only
Investment information to be sent in the mail Note: most of your investment information is also available through Online Account Access	online only (default)	online and mail
Annual financial reports to be sent in the mail Note: annual financial reports are also available on our website	yes	no (default)

• For each optional feature you have selected, please ensure you have read and understood the relevant section in the PDS for that optional feature.

6. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the Direct Debit Request Service Agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account 1	Bank account 2
Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.	Only complete your account details in this section if you would like us to debit a different bank account for your savings plan .
name of financial institution	name of financial institution
branch name	branch name
branch number (BSB) account number	branch number (BSB) account number
name of account holder	name of account holder
signature of account holder A	signature of account holder A
signature of account holder B	signature of account holder B
date / /	date / /

7. Authorised representative

Existing investors in the Funds need only complete this section if you wish to add or change an authorised representative. Would you like to appoint an authorised representative?

no please	go to section 8.					
	complete the detail	s below.	with appointing	an authorised represe	entative.	
Online Account A	ccess for my authori	sed representative				
view and	transact (default)	or view o	nly or	no access		
authorised repre	sentative details:					
first name(s)						
last name						
po box	unit number	street number				
street name						
suburb (if relevant	OR city					
шш			шш		шш	
state	postcode	country				
signature of						
authorised representative				date	/	/
		ed with your financial a	idviser to have a	ı member advice fee o	deducted. In co	llecting this fee,
Ongoing membe	r advice fee (includ	ing GST)				
. % ре	er annum	or \$		per month		
signature of inves	stor 1 or company o	officer	signature	of investor 2 or con	npany officer	

Please also sign section 9 of this application form. We can refuse a request to pay a member advice fee.

9. Declaration and signature

I/We declare and agree that:

- I/we have read the PDS and all Supplementary Product Disclosure Statements (SPDSs) (if applicable), and any relevant incorporated material to which this application applies, and have received and accepted the offer to invest in Australia or New Zealand
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in this PDS and all SPDSs (if applicable) and the provisions of the constitutions
 (as amended) of the Funds that I am/we are invested in
- · I/we have the legal power to invest and/or are at least 18 years of age
- I/we have read and understood the privacy disclosure as detailed in the PDS. I/We consent to my/our personal information being collected, held, used and disclosed in accordance with the privacy disclosure. I/We consent to Perpetual disclosing this information to my/our financial adviser (named in this form) in relation to the investments described in this form. Where the financial adviser named in this form no longer acts on my/our behalf, I/we will notify Perpetual of the change
- if I/we have received this PDS from the internet or other electronic means that I/we received it personally or a print out of it, accompanied by or attached to this application form
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants.

 Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- · in relation to trust investors, only the trustee has rights and obligations under the Funds
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power of attorney
- I/we confirm that I/we have provided my/our financial adviser with acceptable identification documentation as described in section 11 or the relevant customer identification form OR I/we are not investing through a financial adviser, and therefore have included certified copies of acceptable identification documentation with the completed application form as described in section 11 or the relevant customer identification form.

I/We acknowledge and agree that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Funds are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Funds or any particular rate of return from the Funds
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual Group may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

Additional declaration for New Zealand investors

I/We understand that the PDS is not an investment statement under New Zealand law and that there are likely to be differences between the information provided in a PDS as compared to an investment statement under New Zealand law. I/We have read and understand the 'Important additional information for New Zealand investors' section in the PDS.

9. Declaration and signature (continued)

Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer
print name	print name
capacity (company investments only)	capacity (company investments only)
sole director director secretary	director secretary
date	date
/ /	
 Important notes: If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided. Perpetual has the absolute discretion to accept or reject any application. Investors should retain a copy of the PDS. A business day is a working day for Perpetual in Sydney. 	Final checklist Have you: Completed all sections of your application form? Signed your application form? Provided your financial adviser Customer Identification Forms and certified copies of your identification material? OR if you don't have a financial adviser have you enclosed your Customer Identification Forms and certified copies of your identification material? Please send your completed application form to: Reply Paid 4171 Perpetual Wholesale Funds GPO Box 4171 Sydney NSW 2001

10. Financial adviser use only

Financial adviser details and member advice fee

Where an ongoing member advice fee has been agreed with the investor (see section 8 of this application form):

- A percentage member advice fee cannot be paid on a borrowed amount used to make an investment. I confirm that I have made reasonable enquiries to determine that the investment has not been made with borrowed amounts.
- I will promptly notify Perpetual if the member advice fee is terminated by the investor.
- I consent to Perpetual acting as my agent to collect any member advice fee agreed in section 8 of this application form.

financial adviser name			
phone (after hours)		phone (business hours)	
mobile		fax	
email			
AFSL licensee name		AFSL number	
either Perpetual adviser number			
or dealer group		dealer branch	
financial adviser signature		date / /	ADVISER STAMP
IL GN // IL AN // IL CN //	(Group) (Adviser) (Client)		

11. Identification verification for individuals and joint investors

This section is only applicable if you are investing as an individual or joint investor (as selected in section 1 of this form). If you are investing as a company, trust or any other investor type, please complete the relevant 'Customer Identification form' available on our website or by contacting us.

The identity documentation requested below is required to meet our obligations under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006. We cannot process your application without this information.

Identity documentation

Please provide a document from Part I. If you do not have a document from Part I, please provide the documents listed in Part II OR Part III.

If you are a joint investor, please provide the relevant documents for BOTH investors.

- If you are applying directly with Perpetual You will need to provide a certified copy of the document(s) with your application.
- If you are lodging this application through a financial adviser You may provide a certified copy with your application OR have your adviser sight an original or certified copy of your document(s) and complete the 'Record of verification procedure' section in this form.

PART I – Primary ID documents
PROVIDE ONE OF THE FOLLOWING:
current Australian State / Territory driver's licence containing your photograph
Australian passport (current or a passport that has expired within the preceding 2 years is acceptable)
current card issued under a State or Territory law for the purpose of proving a person's age containing your photograph
current foreign passport or similar travel document containing your photograph and signature
OR
PART II – should only be completed if you do not own a document from Part I
PROVIDE ONE OF THE FOLLOWING:
Australian birth certificate Australian citizenship certificate concession card such as a pension, health care or seniors health card issued by the Department of Human Services (excludes Medicare cards)
AND PROVIDE ONE VALID DOCUMENT FROM THE FOLLOWING:
a document issued by the Commonwealth or a State or Territory within the preceding 12 months that records the provision of financial benefits to you and contains your name and residential address a document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by you to the Commonwealth (or by the Commonwealth to the individual), which contains your name and residential address a document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to your address or to you (the document must contain your name and residential address)
OR
PART III – should only be completed if you do not own document(s) from Part I OR Part II
BOTH DOCUMENTS FROM THIS SECTION MUST BE PROVIDED
foreign driver's licence that contains a photograph of you and your date of birth
national ID card issued by a foreign government containing your photograph and your signature
Any documents written in a language that is not English must be accompanied by an English translation prepared by an

How to certify your documents

A certified copy means a document that has been certified as a true and correct copy of a document by a person listed below, including all persons described in the Statutory Declarations Regulations 1993.

To create a certified copy, one of the persons listed below must write the following on the copy of the document.

'I, [full name], [category of persons as listed below], certify that this [name of document] is a true and correct copy of the original. [signature and date]'

- An Australian bank, building society, credit union or finance company officer with a minimum of 2 years continuous service
- A fellow of the National Tax and Accountants' Association
- An Australian judge of a court, Justice of the Peace or magistrate
- An Australian legal practitioner
- A notary public
- An Australian medical practitioner including dentist, nurse, optometrist, pharmacist, physiotherapist, psychologist or veterinary surgeon
- A permanent employee or agent of the Australian Postal Corporation with a minimum of 2 years continuous service
- · An Australian federal, state or territory police officer

- A teacher employed on a full-time basis at an Australian school or tertiary education institution
- An accountant who is a full member of the Chartered Accountants Australia and New Zealand, CPA Australia, the Institute of Public Accountants or the Association of Taxation and Management Accountants
- An Australian Consulate or Diplomatic Officer
- An officer or authorised representative of an Australian Financial Services Licence holder with a minimum of 2 years continuous service with one or more licensees
- A person in a country other than Australia who is authorised by local law to administer oaths or affirmations or to authenticate documents (please list the local law providing this authority when certifying the document)

IMPORTANT: Please ensure that you have either

- · enclosed certified copies of your identity documents OR
- agreed that your adviser will complete the 'Record of verification procedure' below.

Record of verification procedure (Financial adviser use only) This section is to be used by financial advisers when a record of verification is provided, rather than certified copies of identity documentation. ID document details Document 1 **Document 2** verified from certified copy certified copy original original document name/type document issuer issue date expiry date document number N/A accredited English translation N/A sighted sighted By completing and signing this record of verification procedure I declare that: • an identity verification procedure has been completed in accordance with the AML/CTF rules, in the capacity of an AFSL holder or their authorised representative and the information provided in relation to residency status for tax purposes is reasonable considering the identity documentation provided. **AFS** licensee AFSL number representative/ employee name phone number date verification signature completed