

Designed for investors looking for income

Perpetual 

The Perpetual Credit Income Trust (PCI) is a listed investment trust that provides a simple and transparent way to invest in a diversified portfolio of credit and fixed income assets via the ASX.

Since Perpetual was established in 1886, our goal has been to help investors protect and grow their wealth. In line with this enduring philosophy, we believe today many investors need additional, diversified sources of income. PCI provides a solution to meet those needs. PCI is managed by the Perpetual Credit and Fixed Income team who are highly skilled and experienced in managing credit.

This has been evidenced by the team's proven ability to generate income for investors; a process refined through multiple market cycles.

Michael Korber – PCI Portfolio Manager and Managing Director, Credit & Fixed Income at Perpetual – has over 40 years' experience and has been involved in credit markets since their development in Australia during the 1990's.

PCI is a unique opportunity to invest with one of Australia's leading active credit fund managers, underpinned by its robust, active and risk aware investment approach that focuses on diversification and selecting quality assets.

Why choose the Perpetual Credit Income Trust?

Monthly income



PCI targets a total return of RBA Cash Rate plus 3.25% (net of fees) through the economic cycle.¹ It aims to pay distributions monthly.

Access to defensive assets



By investing in PCI, you gain access to credit and fixed income assets – a defensive asset class which typically has a track record of low capital volatility.

ASX listed for liquidity



PCI is available via the ASX. You can invest and trade just like any share.

Diversification



Access to a broad range of credit and fixed income assets diversified by country, asset type, credit quality, loan maturity and issuer. Many of these assets may not be typically available to individual investors.

Dynamic investment strategy



Perpetual Asset Management's investment process seeks to preserve capital and deliver repeatable returns. Its active investment strategy allows it to position the portfolio to adapt to changing market conditions.

Stability



Perpetual's Credit and Fixed Income team has extensive experience and a long track record of performance. The senior portfolio managers have been investing together for almost 20 years.

Floating rate exposure



PCI is designed to have floating rate exposure which means prospect for rising income and distributions is more promising as underlying interest rates rise.

The investment opportunity



Sources of income

Many investors have a need for income but often only utilise a limited number of sources of income to meet that need. Typical traditional sources of income include dividends, rent from investment properties, and interest on cash and term deposits.

With cash rates now at multi decade highs, corporate bonds are offering income levels not seen in over 15 years, these opportunities can diversify away from other types of income sources and provide additional income for those that need higher level than cash and term deposits.



Optimise the defensive part of your portfolio

An alternative source of income includes credit and fixed income assets such as corporate bonds, floating rate notes, securitised assets and private debt.

We believe credit and fixed income investments should be the bedrock of an investor's defensive portfolio, as they typically provide a combination of capital preservation, liquidity and consistent income.



Diversified income opportunities

Our investment style which seeks opportunities within the broadest possible universe, provides diversification and at the same time helps manage risk during any point in a market cycle.

Our strategy predominantly focuses on assets issued by Australian issuers in AUD or foreign currencies. However, we retain the flexibility to invest in global credit and fixed income assets diversified by asset type, credit quality, issuers and countries.



About Perpetual

Perpetual has been managing investment portfolios since 1966 and has some of Australia's most experienced and specialist investment managers.

Our disciplined process of identifying high-quality, attractively valued investment opportunities, has been tested and proven in Australian equities for over 50 years and the fixed income process has been developed and refined for over 19 years with proven results through different market cycles.

We actively manage the investments of our clients, based on fundamental research and analysis. The senior members of the fixed income team at Perpetual have more than 100 years' combined experience in investment management and have worked together as a team for almost 20 years. Furthermore, we have continued to invest in the quality and depth of our team.



Perpetual's experienced investment professionals

PCI is managed by one of Australia's largest and most experienced investment managers, Perpetual Asset Management (the Manager). Michael Korber, Managing Director of Credit & Fixed Income, manages the portfolio.

We believe the key to investing in credit and fixed income assets is constructing, and actively managing, a well-diversified portfolio of quality assets. This is based on investing across the whole credit universe to select the most attractive opportunities at any point in time, undertaking in-depth credit research to identify quality, investing with high conviction, identifying the best relative value opportunities, being risk aware not risk averse and actively managing across asset types, sectors, ratings, maturities, markets, issuers and the capital structure.

Key facts

Trust Name	Perpetual Credit Income Trust												
ASX code	PCI												
Investment Manager	Perpetual Investment Management Limited (Perpetual Asset Management)												
Responsible Entity	Perpetual Trust Services Limited												
Investment Objective	To provide investors with monthly income by investing in a diversified pool of credit and fixed income assets												
Target Return¹	PCI is targeting a total return of RBA Cash Rate plus 3.25% p.a. (net of fees) through the economic cycle												
Investment Strategy	<p>PCI holds an actively managed portfolio of typically 50 to 100 credit and fixed income assets diversified by country, asset type, credit quality, loan maturity and issuer.</p> <table> <tr> <td>30% - 100%</td> <td>Investment grade assets² Maximum issuer limit 15%</td> </tr> <tr> <td>0% - 70%</td> <td>Unrated or sub-investment grade assets³ Maximum issuer limit 10%</td> </tr> <tr> <td>70% - 100%</td> <td>Assets denominated in AUD</td> </tr> <tr> <td>0% - 30%</td> <td>Assets denominated in foreign currencies⁴</td> </tr> <tr> <td>0% - 70%</td> <td>Perpetual Loan Fund</td> </tr> <tr> <td>0% - 5%</td> <td>Perpetual Securitised Credit Fund</td> </tr> </table>	30% - 100%	Investment grade assets ² Maximum issuer limit 15%	0% - 70%	Unrated or sub-investment grade assets ³ Maximum issuer limit 10%	70% - 100%	Assets denominated in AUD	0% - 30%	Assets denominated in foreign currencies ⁴	0% - 70%	Perpetual Loan Fund	0% - 5%	Perpetual Securitised Credit Fund
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0% - 5%	Perpetual Securitised Credit Fund												
Portfolio Manager	Michael Korber												
Distributions	Aims to provide monthly distributions												
Estimated Management Cost	0.88%												
Performance Fee	None												
Net Tangible Assets (NTA)	The estimated NTA is published daily on ASX and our website perpetualincome.com.au												

Portfolio Manager



Michael Korber

Managing Director, Credit & Fixed Income

Portfolio Manager: Perpetual Credit Income Trust, Perpetual Pure Credit Alpha Fund

Michael has over 40 years' experience, having been involved in credit markets since their development in Australia during the 1990's.

Unlike many other fixed income portfolio managers in this market, Michael has a background in lending and banking, understanding credit risk in a fundamental way.

Prior to this he was a Divisional Director, working seven years in Corporate Banking and four years as deputy to the Head of Macquarie Bank Credit and earlier, he had spent four years as a Credit Analyst with Westpac Banking Corporation.



Have you considered LITs?

Listed investment trusts (LITs) are designed for investors who:

- Use managed accounts
- Have an SMSF
- Seek an actively managed, diversified portfolio
- Want ease of investment access via the ASX; or
- Look for administrative efficiency of their investment portfolio.



Benefits of LITs

- Access to an actively managed diversified portfolio of assets managed by a professional team
- Ability to pay regular income
- Buy and sell units in LITs on the ASX through your stockbroker
- Intraday pricing, liquidity on-market and T+2 settlement with all your ASX investments held on your CHESS HIN
- Potential to buy at a discount to net tangible assets (NTA) of the underlying assets
- Transparency – LITs must comply with ASX listing and reporting requirements.



How to invest

Before making any investment, investors should read the Product Disclosure Statement (PDS) and PCI's other continuous disclosure announcements lodged with the ASX. If you have any questions, you should seek professional advice to determine if this investment is appropriate for you.

- ▶ Ask your stockbroker, financial adviser, accountant or other professional adviser
- ▶ Visit **perpetualincome.com.au** for more information including the PDS and ASX announcements
- ▶ Buy units in PCI via your ASX stockbroker (full service or online). Your new units will be issued and transferred to your CHESS holding.

What are the risks?

All investments carry risk and different strategies may carry different levels of risk. The PDS should be considered before deciding whether to invest. Your financial adviser or stockbroker can assist you in determining whether an investment is suited to your financial needs

- 1 This is a target only and may not be achieved.
- 2 An investment grade asset has a long term rating of BBB-/Baa3 to AAA/Aaa.
- 3 A sub-investment grade asset has a rating below BBB-/Baa3 and includes unrated assets.
- 4 Foreign currencies are typically hedged back to the Australian dollar.

This information has been prepared and issued by Perpetual Investment Management Limited ABN 18 000 866 535, AFSL 234426 (PIML), as the investment manager for Perpetual Credit Income Trust (Trust). Perpetual Trust Services Limited ABN 48 000 142 049 AFSL 236648 (PTSL) is the responsible entity and issuer of Trust. It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable for your circumstances. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information. Past performance is not indicative of future performance. Perpetual Trust Services Limited has issued a Product Disclosure Statement (PDS) for the Trust, which should be considered before deciding whether to acquire or hold units in the Trust. The PDS is available and can be obtained by calling 1300 778 468 (within Australia) or +61(2) 9299 9621 (from overseas) or visiting perpetualincome.com.au. PL01788_1223

Find out more

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